

# EXECUTIVE SUMMARY



TAJ Technologies, Inc.

TAJ Technologies, Inc. (TAJ) was founded in May 1987 with our headquarters based in Minnesota with a national reach. TAJ has consistently provided quality information technology consulting services and solutions to the private sector companies, health care providers and Federal, State, and Local government agencies with a commitment to providing top-tier services.

TAJ offers services to customers across several markets. In recognition of our quality, customer centric staff and talent, services and solutions, the majority have placed us on their preferred vendor list.



## **We attract and retain customers by offering specialized programs for specific client needs in addition to our standard staffing services.**

- TAJ has delivered and continues to deliver to the #1 ranked hospital in the nation innovative solutions that provide their physicians with information superiority in providing unparalleled patient care and serve their missions and goals of saving lives.
- TAJ has delivered and continues to deliver collaborative workflow tools to the world's largest Electronic Retailer to greatly improve their operational efficiencies in their DOTCOM business. We are the 'go to' solution provider for this client and TAJ is considered as a firm that offers user specific systems in a prompt, affordable, and effective manner.
- TAJ offers services that are on the forefront of I.T. Modernization as we engage some of the most talented professionals in the business and combine them with the latest emerging solutions.

***We are mission focused and customer driven***

## We would like to differentiate us in the following.

**We are Customer Driven:** We strategically align ourselves with our client goals and objectives. We help our customers succeed in their business.

**Our Private sector clients include:** Financial Services, Banking, Insurance, Retail, Health Care, Medical Device Manufacturing, Digital Content Delivery, and Hospitality firms. As a company serving a diverse set of clients we cross-pollinate our experiences to provide the very best to our clients.

**Our Federal Government Experience:** TAJ is qualified to deliver services under Primary NAICS code 541511. Currently TAJ is working at NIH in their National Center for Biotechnology Information and Lister Hill National Center for Biomedical Information organizations. Our Federal procurement vehicles include: GSA Schedule 70, NIH CIO-SP3, and DHS EAGLE-II. TAJ is qualified to deliver DoD cleared with cage code OXD89.

**We are an Equal Opportunity Employer:** We follow Federal guidelines to assure equal opportunity in the hire and the promotion of our employees.

**Offshore presence:** TAJ has an offshore presence in Bangalore, India. TAJ provides offshore Staffing and Project Delivery services for our clients as a cost saving option.

## A few highlights about TAJ:

- 2014 SBA Award for Entrepreneurial Success to TAJ CEO
- Business Journal's Fast 50 list as one of 2010's fastest growing private companies
- Inc. 5000 list for 2010
- Twin Cities Business Journal's list of top 25 IT consulting firms for 2010
- Inc. 5000's 2009 Fastest Growing Private Companies in America
- Diversity Business, 2009's Top Businesses in the U.S.



2014 SBA Honoree  
Entrepreneurial Success Award



***We are committed and excellence driven***

## **We are a Green Company:**

TAJ is committed to Social responsibilities to make a difference on issues that matter to all of us. Starting internally with our own conduct as professionals, we help society needs and assist environment sustainability through our “Go Green” initiatives.

### **Environment Sustainability**

- Go Green Initiatives - At our Corporate Office we strive being efficient with resources in appreciation of worldwide demand for the limited resources on our planet earth.
- We encourage Green behaviors.
- We promote use of “Energy Star” certified products;
- We reduce paper wastage, printing only when essential;
- We promote recycling throughout our office space;
- We turn off monitors and non-essential systems and building lights in the night;
- We have washable and reusable cups available for employees and visitors.
- Water & Waste – At our Corporate Office we measure and reduce waste in a coordinated way.
- We have air assisted flush in our toilets, to reduce waste water consumption.

### **Ethics and Conduct**

TAJ is committed to ethical conduct in every aspect of our services. We ensure that employees know what it means to behave ethically and to act in compliance with our Code of Conduct and policies. TAJ conducts employee seminars annually refreshing the company policies and compliance requirements.

### **Giving back to the community.**

TAJ is a regular contributor to many domestic and international relief efforts.

### **Financial**

We make charitable contributions that support worthy cause like relief efforts to help victims of natural disasters: Haiti, The Philippines, Japan and India, etc.

### **Volunteering**

Our employees volunteer every year at organizations such as Habitat for Humanity. Our CEO takes personal interest through the Rotary, in many humanitarian projects to provide clean drinking water, school benches, and computer assisted learning tools to rural India as well as to improve healthcare for the needy, such as funding for heart surgeries, purchase of prosthetics, providing tricycles for the physically handicapped and improving hygiene through building toilets for school children.

### **Diversity and Inclusion**

TAJ has a diverse workforce, considering primary areas of gender, race, religion and cultural values. We are inclusive in that we respect, develop and invest in our employees.



***We are a Green Company***

## TAJ is led by an Executive Team which collaboratively brings many years of leadership and IT background experience to our clients:

- President, CEO, founder, and owner K. C. Sukumar has over 30 years of experience in the IT industry. He has a B.S. in Mechanical Engineering from University College of Engineering in Bangalore, India and an MBA from the University of Minnesota. Mr. Sukumar has received numerous awards from professional associations and was selected as the 1999 Minnesota Minority Small Business Person of the Year by the US Small Business Administration and awarded the 2014 Entrepreneurial Success Award.
- Vice President, COO Jeff Monsaas has over 25 years of business experience, including nearly 15 in finance. Mr. Monsaas has a B.S. in Accounting from the University of Minnesota. TAJ recognized Mr. Monsaas' talents in January of 1996 and brought him onto the team full time and he has provided many years of outstanding service.

### TAJ Technologies, Inc. Details

<b>Company Name:</b>	TAJ Technologies, Inc.
<b>Company Registered Address:</b>	1168 Northland Drive Mendota Heights, MN 55120-1177
<b>Company Office Number:</b>	(651) 405-7412
<b>Company Fax Number:</b>	(651) 688-8321
<b>Business Size:</b>	Small Business
<b>Website:</b>	<a href="http://www.tajtech.com">www.tajtech.com</a>



TAJ partners with complementing small businesses to offer our customers integrated, and emerging cost effective solutions. TAJ realizes technology is rapidly changing at an unprecedented pace and deployment cycles are getting shorter. Through SCRUM and Agile methodologies, we are able to deliver high value systems in accordance with the strategy necessary for our clients. User experience, Interoperability and Cyber Security are at the core of any new system requirement. TAJ's consultants are focused on the current needs of our customers yet are continually receiving training in the new and emerging technologies and methodologies.

We nurture our long term relationship with clients and our employees.

***We strategically align ourselves with our client goals and objectives***

# TAJ'S VALUE ADDITION TO CLIENT BUSINESS



## Areas of Specialization

TAJ specializes in supporting Retail, Government, Healthcare, Financial Services, Travel, and Manufacturing Industries. TAJ has developed a multitude of products catering to clients across various sectors and phases of IT implementation. TAJ possesses the flexibility to address a wide range of tasks by tailoring our diversified workforce and tools for the needs of the particular customer. TAJ has proven management, technical and operational processes and procedures to ensure a seamless ability to quickly adapt in meeting the client business transformations and evolving vision.

## Our services include:

**Project Services** – TAJ offers comprehensive project services covering all phases of the development life-cycle. We employ experts specifically for project development. TAJ can supply you with a single person or a team of people to service all phases of the project life-cycle. With the help of pTrack, TAJ's exclusive project management tool, we deliver projects on time and on budget.

**Offshore Services** – TAJ undertakes offshore development projects in partnership with our sister company I-Link, an India based company, located in Bangalore, India.

**Staffing Services** – TAJ provides short and long term resources to augment your employee base. Our Consultants are available onsite, and anywhere in the U.S. They possess high qualifications to meet the needed project requirements.

## Our Client base

Our private sector clients include top Fortune 500 companies in Banking, Finance, Healthcare, Bioinformatics, Retail, Travel, Telecommunications, and Transportation & Hospitality industries. Our government clients include medical and biotechnology entities, as well as Local, State and Federal Government departments.

- Telecommunications Industry Giant
- Fortune 100 Specialty Retailer
- Medical Device Manufacturers
- Travel and Hospitality Company
- Major International Airline
- World Renowned Healthcare organization
- National Institute of Health
- National Center for Biotechnology Information
- State of Minnesota
- Fortune 100 Insurance Property & Casualty Industry
- Leading Electronics Retailer
- Financial Data Services & Publishing powerhouse
- Fortune 100 Commercial Bank

***We help our customers succeed in their business***



# TAJ'S VALUE ADDITION TO CLIENT BUSINESS *(CONTINUED)*



## Delivery and Quality

With its wide-ranging technical expertise and experience, TAJ Technologies offers flexible engagement models for involvement in all or any of the life-cycle phases; from the inception stage of identifying the problem space for the customer and recommending the appropriate solution, to the execution and deployment of the solution. We offer structured methodologies and frameworks for a faster time-to-market.

Drawing upon its resource pool of business and technology experts, TAJ consultants offer customized solutions for a range of services like architecting, integrating, developing and maintaining the system. These flexible, tailored solutions provide onsite or offshore execution or a combination of both.

Our well-defined quality policy for technological and managerial processes is built into our development framework to assure a solid product delivery every time.

## Success Stories

Consistent delivery of full life-cycle enterprise software solutions (SDLC) on time and within budget ranging from large enterprise systems to smaller solutions, from mainframes to desktop applications, and from mobile to cloud applications in Finance, Retail, Government, Research, and Healthcare sectors.

- TAJ built an Innovative Workflow automated solution for a large Retailer, to manage website product management. Resulted in annual savings of more than 10MM USD, and increased long-term business capability.
- TAJ's innovative MDM (Master Data Management) solution enabled integration of enterprise and legacy system to drive one "single source of truth".
- TAJ automated solutions in Healthcare to move from paper to electronic format, while meeting HIPPA, SOX and EMR compliance, resulting in more efficient patient flow within the clinic and providing a comprehensive view of patient data at the physician's portal.
- TAJ in-house Framework application is a Rapid Development Tool that has saved in excess of 50,000 hours of our Retail client.
- Innovative Web solutions & deployment on the Cloud – The product "MyMeds", TAJ helped build, won the top award in the Journal of the American Pharmacists Association.
- Our text-based search and retrieval system for the National Institutes of Health (NIH), National Center for Biotechnology Information (NCBI), integrating data from a large number of complex sources, formats, and databases into a uniform information model and retrieval system, has helped research communities across the globe to access data from outside NCBI network and paved the way for NCBI realizing its goal of saving lives as well as I.T. modernization and seamless, global interconnectivity and coverage.



***In summary, TAJ aligns strategically with its customers to develop custom, state of the art, innovative and modern solutions that enables customers achieve their long term goals in operations, information superiority and decision making superiority.***

***We measure our success by our client success***